







# **Grasp Your Spindle and Transform**

iPortfolio Inc. Company Profile

May 2025



# Global EdTech Company, iPortfolio Inc.

#### **Established**

in 2011

### **Employees**

64 (as of May 2025, full-time)

#### Core-Tech

- Spindle Books™: e-Textbook / e-Reading Platform
- LAURA ™: Al Tutor Customized Based on Learning / Reading History

#### Location

8F Building B, Magok IPARK THE URBAN, 07792, Seoul

#### Mission

# Transform the way people learn and teach English

At iPortfolio Inc., we are committed to reforming education with technology infused with philosophy. Our mission is to revolutionize the way English is learned and taught, offering optimal English learning solutions to over a billion English learners worldwide.

### **Core Values**

- 1. Just Cause Righteous Motivation
- 2. Compassion Empathy
- 3. Result Tangible Outcomes

We are a team united by a just and righteous cause, empathizing with the needs of our customers and colleagues, and focused on creating tangible outcomes.

Soulful Ed-tech from Seoul

# **Leadership Team**



Robert Kim CEO, Co-Founder

B.S., Seoul National University

25 years in IT & English education (Avaya, Locus and E-Land)

Author of books such as <Guessing Game> and <This Is How You Should Teach Your Child English>



Jonghwan Lee Executive VP, Co-Founder

B.S./M.S., Seoul National University

24 years in IT & management consulting (Booz Allen Hamilton, Samsung Techwin and Dacom)



Jiho Park
Director, Head of
READING & Business

B.A., Kyungpook National University; M.A., IGSE

19 years in English education (Yoon's English School, Osung High School and Daeryun High School)



Boram Lee Director, Head of Global Business

B.A., Seoul Women's University

15 years in PM & UX design (HI Studio and Interbots)



Jangrok Lee Director, Head of Global R&D

B.S., Korea Aerospace University

15 years in Edtech R&D (Obigo)



Inseon Jang Director, Head of Growth Strategy

M.A., Sogang University

22 years in Edtech strategy & marketing (D.Share, ClassTing, MiraeN and Daekyo)

### **Domestic**

## **Awards and Certificates**



2024 EdTech Awards Grand Prize by the Ministry of Trade, Industry and Energy of Korea



2022 EdTech Awards
Grand Prize
by the Ministry of Education of Korea

















2016 K-Global 300 Ministry of Science and ICT

2024 청년친화강소기업

2022 Edu Plus Digital Device Award

2018 Export Tower 2021 Korea Educational Brand Awards
Korea International Trade

2024 Leading Al EdTech Case UNESCO Digital Learning Week



Venture Company Certification



Strong SME by the Ministry of Labor



Excellent Workplace for Reading Culture



Technology Innovation SME



Association

Corporate Affiliated Research Institute



E-Publishing Grand Prize Special Award



Global Startup Incubation Business



Commendation by the Minister of Culture, Sports and Tourism

### Global

## **Awards and Certificates**











# 2018 AWS EdStart Member Amazon Web Service

### 2019 APAC's TOP 10 EdTech

Education Technology Insights Magazine

# 2020 AES GLOBAL AWARD Platinum Prize

Asia EdTech Summit Committee

#### 2020 BETT AWARDS Finalist

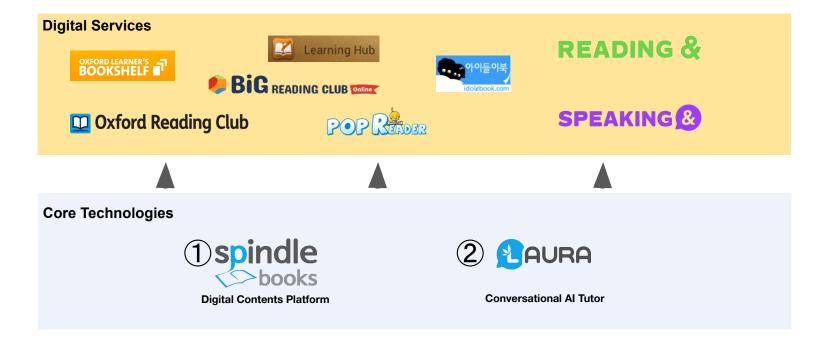
British Education
Training Technology

### 2021 BETT AWARDS Finalist

British Education
Training Technology

## **Core Technologies & Supporting Services**

iPortfolio's core educational technologies are not only being recognized for their innovative aspects but also for a profound understanding of the actual educational environment. It is the result of a philosophical approach aimed at developing technologies that not only provide pragmatic assistance to students, teachers, and parents alike but also contribute to offering equal educational opportunities.



# Digital Learning Platform Spindle Books<sup>TM</sup>

An exclusively tailored end-to-end eBook platform, dedicated to advancing language education

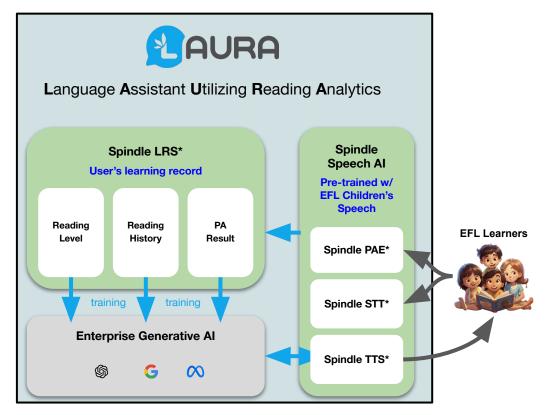


- Optimized for English Learning & Teaching:
   A cloud-based e-Textbook / e-Reading platform tailored for English language teaching & learning.
- Cross-Device Compatibility:
   Supports a wide range of devices from desktops to smartphones, ensuring accessibility and convenience.
- End to End total solution for ELT:
   From authoring to distribution, data analytics to Al, a one stop EdTech solution for ELT.





# Conversational Al Tutor LAURA<sup>TM</sup>



- Three core technologies are seamlessly integrated
  - iPortfolio's Spindle speech engine (PAE+STT+TTS)\*
  - Learning analytics data from READING &
  - Generative Al
- Specialized in understanding the pronunciation, stress and intonation of EFL children (ages 4–15)
- Provide tailored conversation to the learner's age and English level, based on the learning analytics data of READING &
- iPortfolio and Oxford University Press have jointly developed AI digital coursebooks based on I AURA™

(\*)
PAE: Pronunciation Assessment Engine
STT: Speech to Text
TTS: Text to Speech
LRS: Learning Record Store



### Premium e-Reading Program

- An innovative ELT e-Reading service platform released in 2016
- Cutting edge technology combining analytics, games, Al speech recognition, and neuropsychological pedagogy
- Refrains from grading to create a safe and supportive environment
- Premium contents from top-notch publishers OUP, Collins, and PRH
- Learning Management System (LMS) for monitoring the learning progress of each student



# READING &











### **Premium Best Sellers**

### only on READING &









### **Premium Best Sellers**

### only on READING &









Contents for kindergarten to elementary

Over 3,000 titles

Get yearly access at an affordable price

**Digital subscription** 

Use a single account

Simultaneous use on four devices

Download books from the READING & App

Available offline





# Multi-Dimension Reading (MDR)

READING & applies the principle of natural language acquisition to encourage our learners to become bilingual speakers.

The proprietary 5–step Multi–Dimension Reading (MDR), adopted and accredited by OUP, enables the learners to enjoy reading and learn English effectively.

#### 5 times more effective

### "Multi-Dimension Reading"



1st: Warm Up



Brain relaxer word game



2nd: Listen Up

Vivid audio storytelling (Texts are hidden.)



3rd: Read



British/American accent, speed control, dictionary, and a recording function



4th: Speak Up



Listening to the original audio and repeat aloud



5th: Wrap Up



Spelling check & Comprehension quizzes



- Oxford Dictionary
- British/American accent
- Line by line audio play









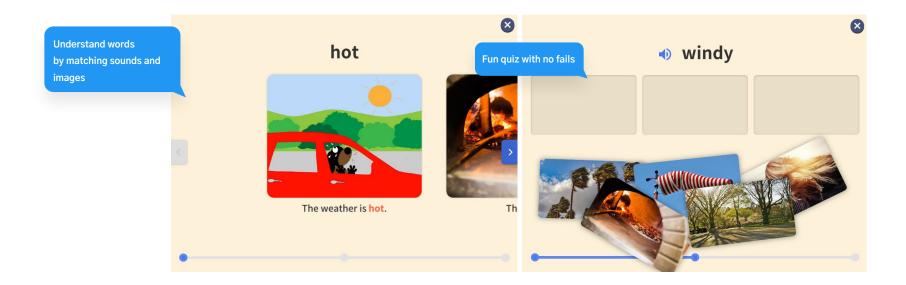




# **Preview Vocabulary Before Reading**

Familiarizing with the vocabularies before reading.

Example images and sentences help learners to guess the meaning of the word.



### MDR (Multi-Dimension Reading)













# **Guess the Story While Listening**

The texts are hidden, leaving only the illustration visible.

Language awareness skill can be developed while focusing on listening and guessing the storyline.

Switching on/off text reveal function

I went to the shops.

Adjust audio speed
Choose the accent (British / American)

### MDR (Multi-Dimension Reading)













# Read the Book

Takes full advantage of digital reading by looking up the words in the dictionary, recording the sentences, and using pen tools.







# **Al Pronunciation Analysis**

Al voice recognition technology provides a detailed analysis of the learners' pronunciation at the phonemic level.



### MDR (Multi-Dimension Reading)









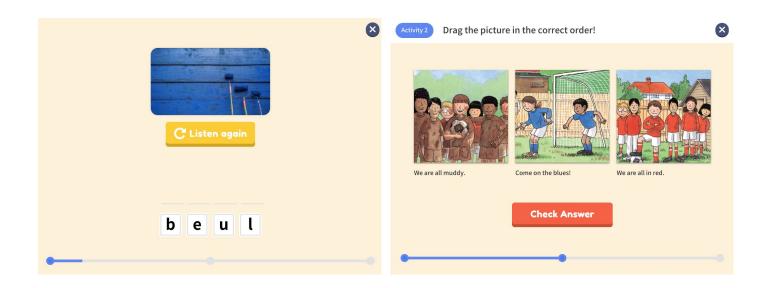




# **Comprehension Check Without Scoring**

Wrap-up quizzes help learners to review the story and check their comprehension.

Various quiz types are available – Spelling check, Sequencing, Multiple choice, True/False, Fill in the blank.



# A Global Replica of READING & Oxford Reading Club

# A white-labeled platform of READING & for Oxford University Press

- Successfully expanded to 65 countries, including major regions like the UK, USA, Australia, Canada, France, Germany, Italy, and Mexico, as of 2021.
- Adopted by Luxembourg's Ministry of Education and introduced to its 12,000 secondary school students in 2022.
- Adopted by the German Federal Ministry of Education and Research and introduced to 80,000 secondary school students in 2023.
- The first digital reading program including the full set of Oxford Reading Tree Biff, Chip, and Kipper Stories.
- Provides a full learning management package, equipped with a Learning Management System (LMS)









## Oxford Reading Club





### The World's Largest English Digital Textbook Platform

## Oxford Learner's Bookshelf

# The official eBook Platform for the ELT Division of Oxford University Press

- Released in July 2013
- Adopted as the official digital textbook platform of Oxford University Press since 2015.
- Features over 3,000 English textbook titles, including renowned series such as *Headway and Let's Go.*
- Successful global digital business with Oxford University Press for over a decade.
- Utilized by schools and students in over 120 countries worldwide, testifying to its global impact and relevance in English education.













### **English Learners using Our EdTech Technology**

# 4.5 Million Users in 120 Countries

#### 2015

 Oxford Learner's Bookshelf (OLB), selected as the official digital textbook platform by Oxford University Press ELT division.

#### 2016

READING & released

#### 2017

- Pop Reader released by New Oriental, China
- Big Reading Club released by OUP China

#### 2019

• Oxford Reading Club released by OUP Japan & Türkiye

#### 2020

 Oxford Reading Club released in 5 countries (Vietnam, Spain, Brazil, Colombia, Thailand)

#### 2021

 Oxford Reading Club successfully expanded to 65 countries (UK, USA, Australia, Canada, France, Germany, Italy, and etc)

#### 2022

• Oxford Reading Club adopted by Ministry of Education, Luxembourg and Federal Ministry of Education and Research, Germany





### **Marketing Activities**

# **Parent Seminars**

- Held over 150 times since 2016 to bridge the English Divide
- Visited over 30 cities in 8 different provinces in Korea
- Cumulative audience: 47,000
- Subject: How languages are learned



김성윤 대표 글로벌교육회사 아이포트폴리오 대표



원영빈 대표 키즈엔리딩 대표



박미라 저자 자녀교육서 저자



조이스박 교수





고봉익 대표 TMD 교육그룹 대표



샤이니 선생님 EBS스타영어강사



안드레아스 선생님 EBS 외국어 라디오



서현주 대표 전 쑥쑥닷컴 대표











EBS 라디오 케이린신



아리랑TV/EBS라디오 피터빈트











### **Marketing Activities**

# **Parent Seminars**

Groups of parents read 100 titles of ORT Futurepack in 8 weeks!

In order to properly guide their children, READING & encourages parents to read first so that they understand the process of natural language acquisition.

- 1st term: 556 applied / 90 selected (Seoul/Gyeonggi/Incheon)
- 2nd term: 396 applied / 70 selected (Seoul/Gyeonggi/Gyeongju/Busan)
- 3rd term: 451 applied / 66 selected (Seoul/Gyeonggi/Incheon)
- 4th term: 387 applied / 62 selected (Nationwide)

. . .

- 12th term completed



### **Marketing Activities**

# **Kids Education Fair**

- Exhibiting twice a year since 2017
- On-spot consulting: over 900 per fair
- On-spot sales: 200,000~300,000 USD per fair
- Membership registration during the fair: over 1,500











### **Contributions and Sponsorships**

# **Corporate Social Responsibility Activities**



We have supported and provided READING & to 469 children across 17 Happy Homeschool centers.

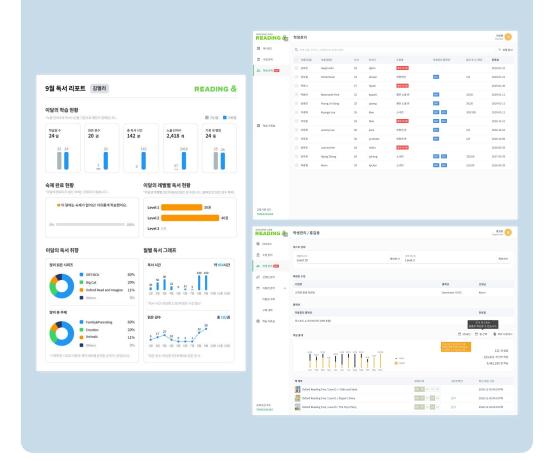
### For Schools and Institutions

# LMS (Learning Management System)

Equipped with all necessary features for institutional use.

#### **Key features**

- Convenient online purchase
- Class & students management
- Individual reading records
- Monthly progress report
- Homework assignment



### Reference

# Institutional Adoption of READING &













4 offices of Education and 9 large private institutions have adopted READING &

col 청담어학원



인천광역시교육청



 Institutional Diversity State Schools

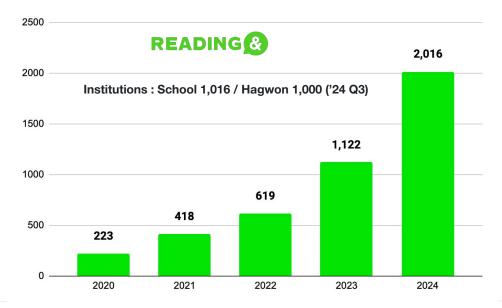






Private Schools





iPortfolio

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